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Question Booklet No.

QUESTION BOOKLET

FINANCE, ACCOUNTS AND AUDIT

Roll No.

(Enter your Roll number in the above space)

Time Allowed: 2 Hours

Maximum Marks: 100

INSTRUCTIONS FOR CANDIDATES

- 1. IMMEDIATELY AFTER THE COMMENCEMENT OF THE EXAMINATION, YOU SHOULD CHECK THAT THIS QUESTION BOOKLET **DOES NOT** HAVE ANY UNPRINTED OR TORN OR MISSING PAGES OR QUESTIONS ETC. IF SO, GET IT REPLACED BY A COMPLETE QUESTION BOOKLET.
- **2.** Please note that it is the candidate's responsibility to encode and fill in the Roll Number and Question Booklet Series Code A, B, C or D carefully and without any omission or discrepancy at the appropriate places in the OMR Answer Sheet. Any omission/discrepancy will render the OMR Answer Sheet liable for rejection.
- 3. This Question Booklet contains 100 questions. Each question is printed in **English** only. Each question comprises four responses (answers). You will select the response which you want to mark on the OMR Answer Sheet. In case you feel that there is more than one correct response, mark the response which you consider the best. In any case, choose **ONLY ONE** response for each question.
- **4.** You have to mark all your responses **ONLY** on the separate OMR Answer Sheet provided. See Instructions at the backside of the OMR Answer Sheet.
- **5. All** questions carry equal marks.
- **6.** Before you proceed to mark in the OMR Answer Sheet the response to various questions in the Question Booklet, you have to fill in some particulars in the OMR Answer Sheet as per instructions mentioned on the OMR Answer Sheet.
- 7. After you have completed filling in all your responses on the OMR Answer Sheet and the examination has concluded, you should hand over to the Invigilator only the OMR Answer Sheet. You are permitted to take away with you the Question Booklet, along with candidate's copy of OMR Answer Sheet.
- **8.** Sheets for rough work are appended in the Question Booklet at the end.
- 9. Penalty for wrong answers:

THERE WILL BE PENALTY FOR WRONG ANSWERS MARKED BY A CANDIDATE AS UNDER.

- (i) There are four alternatives for the answer to every question. For each question for which a wrong answer has been given by the candidate, **0.25 mark** assigned to that question will be deducted as penalty.
- (ii) If a candidate gives more than one answer, it will be treated as a wrong answer even if one of the given answers happens to be correct and there will be same penalty as above to that question.
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- **1.** At the time of independence, the attitude of India towards foreign capital was
 - [A] of fear and suspicion
 - [B] on increasing foreign exchange resources of the country
 - [C] open due to need of foreign currency
 - [D] encouraging foreign exchange resources
- **2.** Given below are two statements. One is labelled as **Assertion (A)** and other is labelled as **Reason (R)**:

Assertion (A): The increase in the value of India's GDP tends to increase India's global trade.

Reason (R): As per the Gravity Model Theory, GDP is directly proportionate to trade and distance is inversely proportionate to trade.

In the reference of these statements, choose the correct answer from the options given below:

- [A] Both (A) and (R) are true and (R) is the correct explanation of (A)
- [B] Both (A) and (R) are true but (R) is not the correct explanation of (A)
- [C] (A) is true but (R) is false
- [D] (A) is false but (R) is true
- **3.** *X* and *Y* are partners with sharing ratio of 3:2. They admit *Z* with $\frac{1}{6}$ share; the new ratio will be
 - [A] 3:2:6
 - [B] 3:2:1
 - [C] 6:2:3
 - [D] 3:1:2

- **4.** 500 equity shares of ₹100 each issued at ₹120, are forfeited for non-payment of final call of ₹40. Premium ₹20 is collected as a part of allotment money. Amount to be credited to share forfeiture account will be
 - [A] ₹30,000
 - [B] ₹50,000
 - [C] ₹60,000
 - [D] ₹20,000
- **5.** Ind AS 11 requires contract revenue to be measured at
 - [A] fair value of consideration receives/receivable
 - [B] net realizable value receivable
 - [C] historical value
 - [D] consideration received/receivable
- **6.** Alpha acquired Beta, market price of Beta is ₹20 per share and earning per share is ₹5. For an exchange ratio of 1·5:1, what was the P/E ratio used in acquiring Beta?
 - [A] 1·5
 - [B] 2·34
 - [C] 5
 - [D] 6
- **7.** The Central and State Pollution Control Boards have been established under
 - [A] the Biological Diversity Act, 1972
 - [B] the Environment (Protection) Act, 1986
 - [C] the Water (Prevention and Control of Pollution) Act, 1974
 - [D] the Air (Prevention and Control of Pollution) Act, 1981





- **8.** Arrange into chronological order on the basis of development :
 - 1. Law of demand
 - 2. Law of indifference
 - 3. Law of diminishing marginal utility
 - 4. Revealed preference curve
 - 5. Indifference curve
 - [A] 1, 3, 5, 2, 4
 - [B] 1, 5, 3, 4, 2
 - [C] 1, 3, 2, 5, 4
 - [D] 5, 4, 3, 2, 1
- **9.** According to the principle of diminishing marginal rate of substitution, choose the correct statement(s):

Statement I: Commodity which is increased has higher marginal significance.

Statement II: One commodity must be decreased while other is increased.

Statement III: Commodity which is decreased has higher marginal significance.

- [A] All Statements I, II and III are correct
- [B] All Statements I, II and III are incorrect
- [C] Statement III is correct but I and II are incorrect
- [D] Statements II and III are correct but I is incorrect
- **10.** According to the law of variable proportion, when marginal product starts diminishing, the behaviour of Total Product (TP)
 - [A] decreases at increasing rate
 - [B] increases at diminishing rate
 - [C] remains constant
 - [D] decreases at diminishing rate

- 11. The price of pizza increases by 22% and the quantity demanded falls by 25%. This indicates that demand for pizza is
 - [A] unitary elastic
 - [B] inelastic
 - [C] elastic
 - [D] perfectly elastic
- 12. Sachin Tendulkar is seen using a new BMW car. Customers now want the same car. Which determinant of demand is this most likely to fall under?
 - [A] Change in Consumer Tastes
 - [B] Change in Consumer Income
 - [C] Change in Consumer Price Expectations
 - [D] Change in Price of Substitute Goods
- **13.** The bonds denominated in dollars issued by non-US banks in USA are called
 - [A] Masala bonds
 - [B] Samurai bonds
 - [C] Bulldog bonds
 - [D] Yankee bonds
- **14.** A firm's optimum capital structure is achieved
 - [A] when debt and equity are 50% each
 - [B] when cost of equity is minimum
 - [C] when weighted average cost of capital is minimum
 - [D] when capital asset pricing model is minimum
- **15.** Internal Rate of Return and Net Present Value provide same results when investment proposals are
 - [A] independent
 - [B] dependent
 - [C] long-term
 - [D] short-term





- **16.** According to Gordon model, the discount rate used by the investor exhibits ____ relationship with the retention rate.
 - [A] no
 - [B] directly proportional
 - [C] inversely proportional
 - [D] Unaffected
- **17.** What will be the material cost variance if actual quantity is 280000, actual rate is ₹0.90, standard quantity for actual output is 300000 and standard rate is ₹1?
 - [A] 48000 adverse
 - [B] 48000 favorable
 - [C] 10000 favorable
 - [D] 10000 adverse
- **18.** From a set of 17 cards numbered 1, 2, ..., 17, one is drawn at random. What is the probability that the card drawn bears a number which is divisible by 3 or 7?
 - [A] 3/17
 - [B] 7/17
 - [C] 1/17
 - [D] 2/17
- 19. ____ is an approach to deal with conflict in which one party satisfies its desires and objectives at the expense of the other party's desires and objectives.
 - [A] Integrative
 - [B] Compromise
 - [C] Domination
 - [D] Unity
- **20.** The Hawthorne studies demonstrated that ____ incentives weren't necessarily the most important motivator for workers.
 - [A] financial
 - [B] non-financial
 - [C] appreciation
 - [D] perks

- **21.** Rather than viewing one part of the organization as separate from the other parts, a system approach encourages managers to
 - [A] speed up access to timely information
 - [B] adopt standardisation
 - [C] adopt ideas based on situation
 - [D] look for connections between the different parts of the organisation
- **22.** The HR manager of a company wants to impart information and knowledge to employees. Which training method(s) should he use?
 - [A] Films, videos, lectures, planned readings
 - [B] Case studies, coaching, mentoring, group discussions
 - [C] OJT, role playing, simulation
 - [D] Vestibule training
- **23.** Alderfer's ERG Theory collapses Maslow's five needs into three:
 - [A] Existence, Reactive and Goal
 - [B] Existence, Relatedness and Growth
 - [C] Emergence, Responsive and Growth
 - [D] Existence, Relatedness and Goal
- **24.** The first ever organized attempt at establishing a set of corporate governance guidelines was in
 - [A] Canada
 - [B] USA
 - [C] India
 - [D] UK
- **25.** Vroom-Yetton-Jago model helps leaders to decide
 - [A] how much employee participation should be used when making decisions
 - [B] how to improve subordinate satisfaction and performance
 - [C] procedures, rules and policies
 - [D] degree to which the requirements of a subordinate's tasks





- **26.** The loan accounts classified as NPAs may be upgraded as 'standard' assets, only if
 - [A] the entire arrears of interest are paid by the borrower
 - [B] the entire arrears of interest and principal are paid by the borrower
 - [C] the interest overdues and partial overdues are paid by the borrower
 - [D] Cannot be upgraded
- **27.** Digital banking enabled fund transfers reduce the risk of
 - [A] liquidity
 - [B] interest rate
 - [C] credit
 - [D] counterfeit currency
- **28.** Unit Linked Insurance Plan is an example of
 - [A] term insurance
 - [B] participating insurance
 - [C] non-participating insurance
 - [D] general insurance
- 29. As per SEBI guidelines on categorization and rationalization of schemes, 'ultra short duration fund' is
 - [A] debt and money market instruments with Macaulay duration portfolio between 3 months 6 months
 - [B] debt and money market instruments with Macaulay duration portfolio between 1 month 3 months
 - [C] debt and money market instruments with Macaulay duration portfolio between 6 months 12 months
 - [D] overnight securities having maturity of 1 day

- **30.** Starbucks welcome autumn season with its Pumpkin Spice Latte. Sold only in the fall, the pumpkin spice latte pulls in an estimated \$100 m in revenue every year. This is an example of
 - [A] behavioural segmentation
 - [B] psychographic segmentation
 - [C] geographic segmentation
 - [D] demographic segmentation
- **31.** Determine the right sequence of new product development process :
 - 1. Idea generation
 - 2. Concept development and testing
 - 3. Test marketing
 - 4. Product development
 - [A] 1, 2, 3, 4
 - [B] 2, 3, 4, 1
 - [C] 1, 2, 4, 3
 - [D] 1, 3, 2, 4
- 32. Online company's CEO once said, "We want to make money when people use our devices, not when they buy our devices". What type of product's pricing strategy is this?
 - [A] Product line pricing
 - [B] Optional product pricing
 - [C] Captive product pricing
 - [D] By-product pricing
- **33.** A practice of making claims about the sustainability of a company without factual support is
 - [A] green marketing
 - [B] sustainable marketing
 - [C] direct marketing
 - [D] greenwashing
- **34.** Vindictive damages are often referred to as
 - [A] incidental damages
 - [B] punitive damages
 - [C] nominal damages
 - [D] consequential damages





- **35.** Which is an exception to the rule of previous year under income tax?
 - [A] Shipping business of nonresident
 - [B] Persons migrating to India
 - [C] Well established business
 - [D] Association of CAS
- **36.** Which of the following is related to the ADEN Rules, 1953?
 - [A] Residential status
 - [B] Double taxation relief
 - [C] Assessment of corporate entity
 - [D] Tax exemption
- **37.** Which amongst the below mentioned points is *not* false?
 - [A] Indian companies have levied a tax on earnings from their India operations
 - [B] International companies have levied a tax on earnings from their India operations
 - [C] International companies have levied a tax on earnings from their foreign operations
 - [D] International companies gain profits on earnings from their India operations
- **38.** Which of the following components are included in promotion mix?
 - [A] Advertising, publicity, personal selling and sales promotion
 - [B] Physical attributes, brand, package and product life cycle
 - [C] Brand name, product benefits, delivery and credit
 - [D] Transportation, material handling, packaging and customer service
- **39.** In the buying decision process, the person who first suggests buying the product or service is known as
 - [A] influencer
 - [B] initiator
 - [C] decider
 - [D] buyer

- **40.** Which among the following is a Promissory Note?
 - [A] I promise to pay Suresh ₹5,000 seven days after my marriage with Ms. Pinky.
 - [B] I promise to pay Suresh ₹5,000 and to deliver my black horse to him on 1st January next.
 - [C] I acknowledge myself to be indebted to Suresh in ₹10,000, to be paid on demand, for value received.
 - [D] I promise to pay Suresh ₹500 on the death of Ms. Y, provided Ms. Y leaves me enough to pay that sum.
- **41.** As per the Companies Act, 2013, the balance in the security premium account cannot be utilised for
 - [A] writing off discount on issue of shares
 - [B] payment of dividend
 - [C] capital losses
 - [D] issue of fully paid-up bonus shares
- **42.** Under the Information Technology Act 2000, what is the punishment for hacking computers?
 - [A] Life imprisonment
 - [B] ₹10 lakh penalty or three-year imprisonment or both
 - [C] ₹5 lakh penalty or three-year imprisonment or both
 - [D] ₹2 lakh penalty or three-year imprisonment or both





- **43.** Select the correct option from the following statements:
 - **Statement I**: Intellectual property is a property that includes intangible creations of human intellect.

Statement II: Intellectual property rights do not include trade secrets and moral rights.

- [A] Statement I is correct but II is incorrect
- [B] Both the Statements I and II are correct
- [C] Both the Statements I and II are incorrect
- [D] Statement II is correct but I is incorrect
- **44.** Choose the correct alternative after reading the following statements :

Statement I: Average revenue = Marginal revenue, when price is constant.

Statement II: When price is constant, revenue earned from each additional unit is equal to Average revenue.

- [A] Statement I is correct and Statement II is incorrect
- [B] Statement I is incorrect and Statement II is correct
- [C] Both the Statements I and II are correct
- [D] Both the Statements I and II are incorrect
- **45.** When firms in an industry produce differentiated products, which among the following will happen?
 - [A] Long-run economic profit will always be zero
 - [B] Short-run economic profit will always be positive
 - [C] The demand curves facing firms will always be perfectly elastic
 - [D] The demand curves facing firms will always be downward-sloping

- **46.** XYZ Limited uses a high price and high promotion policy as part of its business strategy. Which of the following will be achieved by such a policy?
 - [A] Slow skimming
 - [B] Rapid penetration
 - [C] Slow penetration
 - [D] Rapid skimming
- **47.** Which of the following is **not** a Trading Block?
 - [A] NAFTA
 - [B] ASEAN
 - [C] SAARC
 - [D] IMF
- **48.** Which of the following is/are included as micro-environmental variables?
 - [A] Prevailing economic and political conditions
 - [B] Emerging new technologies
 - [C] Financial conditions and culture
 - [D] Financial policy of the company
- **49.** The strategies of a global firm are affected by the following factors:
 - 1. Different countries have different labour mixes.
 - 2. The legal, economic, social and cultural environment varies from one country to another.
 - 3. Different countries have different timelines and geographical boundaries.
 - 4. Political relationship between the home country and the host country.

Identify the correct option.

- [A] 1, 2 and 3
- [B] 2, 3 and 4
- [C] 1, 2 and 4
- [D] 1 and 2 only





- **50.** A company has raised the price of its goods to collect money for Corporate Social Responsibility (CSR) activities. Such practice is known as
 - [A] Reverse Robinhood Effect
 - [B] Reverse Effect
 - [C] Boomerang
 - [D] Roosevelt Effect
- **51.** XYZ Limited imports machinery and equipment from Germany for setting up a new plant in India. Such transaction is recorded under ____ of the ____ account of Balance of Payment.
 - [A] credit side, capital
 - [B] debit side, capital
 - [C] debit side, current
 - [D] credit side, current
- **52.** Which among the following countries is **not** a member of SAARC?
 - [A] Bhutan
 - [B] India
 - [C] Thailand
 - [D] Maldives
- **53.** Which among the following is used for charging depreciation on machinery according to Income Tax Act, 1961?
 - [A] Purchase price of machinery
 - [B] Written down value of the machinery
 - [C] Market price of the machinery
 - [D] Average of purchase price and current market price

- **54.** Which among the following represents $(1+r)^n$, where r =interest rate per period and n =number of time periods?
 - [A] PVIF (Present Value Interest Factor)
 - [B] FVIF (Future Value Interest Factor)
 - [C] PVIFA (Present Value Interest Factor for an Annuity)
 - [D] FVIFA (Future Value Interest Factor for an Annuity)
- **55.** XYZ is an oil-based business company which does not have adequate working capital. It fails to meet its current obligation which leads to bankruptcy. Identify the type of decision involved to prevent risk of bankruptcy.
 - [A] Investment decision
 - [B] Dividend decision
 - [C] Liquidity decision
 - [D] Finance decision
- **56.** Ramesh is considering investing in one of these three stocks:

Stock	Return	Beta
A	12%	0.59
B	10%	0.61
C	20%	1.29

If Ramesh is a strict risk minimizer, he would choose Stock ____ if it is to be held in isolation and Stock ____ if it is to be held as part of a well-diversified portfolio.

- [A] A, B
- [B] A, C
- [C] C, A
- [D] C, B





- **57.** ABC Limited has a debt-to-equity ratio of 2.6 compared with the industry average of 2.4. This means that the company
 - [A] will not experience any difficulty with its creditors
 - [B] has less liquidity than other firms in the industry
 - [C] will be viewed as having high creditworthiness
 - [D] has greater than average financial risk when compared to other firms in its industry
- **58.** Consider a project that has normal cash flows with one outflow followed by a series of inflows. Which of the following statements is **correct** for such project?
 - [A] The higher the WACC, the lower the calculated NPV will be
 - [B] If a project's NPV is greater than zero, then its IRR must be less than the WACC
 - [C] If a project's NPV is greater than zero, then its IRR must be less than zero
 - [D] The NPVs of relatively risky project should be found using relatively low WACC
- **59.** National Housing Bank is owned by which organization?
 - [A] HUDCO
 - [B] HDFC
 - [C] RBI
 - [D] SEBI

- **60.** With regard to Treasury Bills, which among the following is *not* correct?
 - [A] Treasury Bills can be issued by big corporate houses
 - [B] Treasury Bills are short-term securities for financing
 - [C] Treasury Bills are regulated by Reserve Bank of India
 - [D] Individual investor can also invest in Treasury Bills
- **61.** Which among the following is **not** a function of Investment Banks?
 - [A] Investment Banks help the companies in the issuance of securities
 - [B] Investment Banks' primary function is loan disbursement
 - [C] Investment Banks provide valuation services to their clients
 - [D] Investment Banks participate in stock markets
- **62.** Regarding Money Market activities in India, which among the following is/are correct?
 - 1. Money market is a market for short-term funds
 - 2. Maturity in this market ranges from overnight to one year
 - 3. The basic function of money market is to provide efficient liquidity position for commercial banks, financial institutions, mutual funds, insurance companies, corporate etc.
 - 4. Maturity in this market is above one year
 - [A] Only 1 and 2 are correct
 - [B] 1, 2 and 3 are correct
 - [C] 2, 3 and 4 are correct
 - [D] None of the above





- **63.** All other things held constant, which of the following would increase the amount of cash on a company's balance sheet?
 - [A] Purchase of a new piece of equipment
 - [B] Repurchase of common shares
 - [C] Company pays a dividend
 - [D] Issue of new stock by the company
- **64.** Jayshree Inc. recently reported net income of ₹4,75,000 and depreciation of ₹88,500 for the financial year 2019–20. How much was its net cash flow, assuming it had no amortization expense and also assuming that it had sold none of its fixed assets during the period?
 - [A] ₹5,63,500
 - [B] ₹3,86,500
 - [C] ₹5,63,535
 - [D] ₹4,30,750
- 65. The manager of Fresh Drinks Inc. states that he is very concerned with the continuing decline in sales of the company's major product, an apple juice soda. The manager has asked an expert for assistance in finding the reasons for the sales decline. The most appropriate way to begin would be with
 - [A] exploratory research
 - [B] descriptive research
 - [C] an experiment
 - [D] a consumer study
- **66.** The lowest value of variance can be
 - [A] +1
 - [B] -1
 - [C] -3
 - [D] 0

- **67.** A company would like to study the impact of advertising expenditure on sales and sales revenue. This is an example of _____ research.
 - [A] prescriptive
 - [B] causal
 - [C] secondary
 - [D] exploratory
- **68.** If a statistical test is significant, it means that
 - [A] the researcher can generalize the findings of the study with a predefined probability
 - [B] the researcher understands the data
 - [C] there is nil probability for committing a Type-I error
 - [D] the test is descriptive
- **69.** The term used to describe all possible outcomes of an event collectively is called
 - [A] sample
 - [B] sample space
 - [C] probability distribution
 - [D] conditional probability
- 70. A researcher was interested in onjob stress levels of employees while performing a particular task. She took the same group of 120 employees from three different age-groups and measured their anxiety (out of 100). The data was normally distributed. Which test should she use to compare the anxiety levels of the employees belonging to the different age-groups?
 - [A] Matched-pairs t-test
 - [B] One-way ANOVA
 - [C] Independent samples t-test
 - [D] Kruskal-Wallis test





- **71.** The Central Consumer Protection Council is chaired by
 - [A] a former Judge of the Supreme Court
 - [B] the Minister-in-Charge of the Corporate Affairs in the Central Government
 - [C] the Minister-in-Charge of the Consumer Affairs in the Central Government
 - [D] the Prime Minister of India
- **72.** Investment in new production facility is
 - [A] Brownfield investment
 - [B] portfolio investment
 - [C] greenfield investment
 - [D] cross-border investment in merger and acquisition
- **73.** Which is **not** the method of human resource accounting?
 - [A] Replacement cost method
 - [B] Historical cost method
 - [C] Opportunity cost method
 - [D] Operating cost method
- **74.** The level of significance of a statistical test is the probability of committing a
 - [A] Type-II error
 - [B] Risk
 - [C] Type-I error
 - [D] Both Type-I and Type-II errors
- **75.** The whole system of financial control and otherwise is known as
 - [A] internal control
 - [B] internal check
 - [C] internal audit
 - [D] continuous audit

- **76.** Which one of the following is **not** true about the relationship between Average Revenue (AR) and Marginal Revenue (MR)?
 - [A] When MR > AR, AR increases
 - [B] When MR = AR, AR is maximum
 - [C] When MR < AR, AR falls
 - [D] AR can be negative but not MR
- **77.** Which one of the following is the property of indifference curve?
 - [A] Indifference curves slope upward to the right
 - [B] Indifference curves intersect each other
 - [C] Higher indifference curve represents the higher level of satisfaction
 - [D] Indifference curves are concave to the origin
- **78.** As per Modigliani and Miller Theory, in the absence of taxes, the value of firm and cost of capital will
 - [A] remain same to the capital structure change
 - [B] increase the value but decrease the cost of capital with capital structure change
 - [C] increase with capital structure change
 - [D] decrease with capital structure change
- **79.** When risk-free rate of return is 7%, beta value is 1.5 and market rate of return is 15%, the value of expected rate of return will be
 - [A] 22%
 - [B] 8·5%
 - [C] 16·5%
 - [D] 19%





- **80.** Which one of the following is **not** an act of plagiarism?
 - [A] Producing the ideas of others as one's own
 - [B] Producing own academic work without acknowledging the source
 - [C] Presenting as original and new idea from existing literature
 - [D] Drawing the content from other's work with due acknowledgement
- **81.** Which test is used in place of ANOVA, when the assumptions of normality and homogeneity are *not* satisfied?
 - [A] Mann-Whitney test (U-test)
 - [B] Kruskal-Wallis test (H-test)
 - [C] Wilcoxon Signed-Rank test
 - [D] Kolmogorov-Smirnov test
- **82.** What will be the value of coefficient of correlation, when regression coefficients $b_{xx} = 1.6$ and $b_{xx} = 0.4$?
 - [A] 0·008
 - [B] 0·4
 - [C] 0·08
 - [D] 0.8
- **83.** The number of subordinates which an executive can supervise effectively is known as
 - [A] delegation of authority
 - [B] span of management
 - [C] decentralisation
 - [D] centralisation

84. Match List—I with List—II regarding theories of management :

List—I (i) Expectancy theory of motivation (ii) Path goal theory of leadership (iii) Differential piece rate system (iv) Human relation theory of management List—II 1. F. W. Taylor 2. Victor Vroom 3. Robert House rate system

Choose the correct match from the options given below:

		(i)	(ii)	(iii)	(iv)
	[A]	2	3	4	1
	[B]	1	2	4	3
	[C]	2	3	1	4
	[D]	1	2	3	4

- 85. Which one of the following is **not**the operative function of human resource management?
 - [A] Industrial relations
 - [B] Development
 - [C] Procurement
 - [D] Directing
- **86.** A process established to improve industrial relations through negotiation between employer and employee is
 - [A] collective bargaining
 - [B] conciliation and mediation
 - [C] arbitration
 - [D] adjudication





87. Match List—I with List—II regarding merger of Banks :

List—I

List—II

- (i) Syndicate Bank 1. Union Bank of India
- (ii) United Bank of India
- 2. Indian Bank
- (iii) Andhra Bank
- 3. Punjab National Bank
- (iv) Allahabad Bank 4. Canara Bank Choose the correct match from the options given below:

(i) (ii) (iii) (iv)

- [A] 2 3 4 1
- [B] 2 1 4 3
- [C] 4 2 1 3
- [D] 4 3
- **88.** Money market **does not** deal with which of the following instruments?

1

- [A] Treasury bills
- [B] Commercial papers
- [C] Certificates of deposits
- [D] Shares
- 89. A ____ market is a cluster of complementary products and services which are closely related in the mind of the consumer, but are available normally through many companies or industries.
 - [A] mega
- [B] global

2

- [C] meta
- [D] government
- **90.** Introduction of different combinations of products at different prices and package sizes to tap market opportunities is called
 - [A] brand extension
 - [B] line extension
 - [C] product differentiation
 - [D] product flanking
- **91.** A person, by giving a threat to commit suicide, induces his wife and son to execute a deed in favour of his brother in respect of certain properties. This is a case of
 - [A] undue influence
 - [B] coercion
 - [C] fraud
 - [D] misrepresentation

- **92.** A says to B in the presence of and within the hearing of C that he is C's agent. C remains mum. B supplied goods of $\geq 1,00,000$ to A taking him as C's agent. C is responsible for the price of goods. This is the case of agency of
 - [A] necessity
 - [B] ratification
 - [C] power of attorney
 - [D] estoppel
- **93.** Doctrine of *Caveat Emptor* means
 - [A] the buyer should be aware of all aspects of buying and selling
 - [B] the seller should be aware of all aspects of buying and selling
 - [C] the agent should be aware of all aspects of buying and selling
 - [D] the manufacturer should be aware of all aspects of buying and selling
- **94.** Given below are two statements. One is labelled as **Assertion (A)** and other is labelled as **Reason (R)**:

Assertion (A): Minor borrowed ₹10,000 on a fraudulent representation that he was major. Creditor sues the minor and recovered the money.

Reason (R): An agreement with minor is *void ab initio*. A minor is not liable to repay any money that he might have received under void contract.

In the reference of these statements, choose the correct answer from the options given below:

- [A] Both (A) and (R) are true but (R) is not the correct explanation of (A)
- [B] Both (A) and (R) are true and (R) is the correct explanation of (A)
- [C] Both (A) and (R) are false
- [D] (A) is false but (R) is true





- **95.** Information Technology Act, 2000 extends to the whole of
 - [A] India
 - [B] India excluding J&K
 - [C] India excluding North Eastern States
 - [D] India excluding Sikkim
- **96.** Which of the following is **not** true about The Competition Act, 2002?
 - [A] Competition Act has replaced the MRTP Act of 1969
 - [B] Establishment of Commission to be called as Competition Commission of India
 - [C] The Commission to consist of a Chairman and minimum 2 and maximum 10 other members
 - [D] The Chairman and other members shall not be full-time members
- 97. *X*, a foreign national (not being a person of Indian origin), comes to India for the first time on April 15, 2016. During the financial years 2016–17, 2017–18, 2018–19, 2019–20 and 2020–21, he is in India for 130 days, 13 days, 210 days, 75 days and 80 days respectively. Determine the residential status of *X* for the assessment year 2021–22.
 - [A] Non-Resident
 - [B] Resident
 - [C] Not Ordinary Resident
 - [D] Citizen

- 98. Professor Suresh Menon received a building as a gift from his father on 1-4-2020. The building was used by his father in his own business. It was acquired by his father for ₹5,00,000 and its fair market value on 1-4-2020 was ₹6,00,000. His father had claimed depreciation of ₹2,60,000 up to 31-3-2020. Determine the cost of building on which Professor Suresh Menon can charge depreciation.
 - [A] ₹2,40,000
 - [B] ₹3,40,000
 - [C] ₹5,00,000
 - [D] ₹6,00,000
- **99.** Which of the following is **not** income from other sources?
 - [A] Income received by professor as a university employer-examiner
 - [B] Dividend
 - [C] Income received on letting out house property
 - [D] Gratuity received by nonemployer director
- 100. Given below are two statements:

Statement I: The value of perquisite in respect of accommodation provided to Central and State Government employees is equal to the licence fee.

Statement II: The rent-free residence provided to Judges of the Supreme Court is exempted from the tax

In the reference of these statements, choose the correct answer from the options given below:

- [A] Both Statement I and Statement II are false
- [B] Both Statement I and Statement II are true
- [C] Statement I is correct but Statement II is false
- [D] Statement I is false but Statement II is true





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