

CERTIFICATE PROGRAMME IN HOUSING FINANCE

A COMPREHENSIVE PROGRAMME WITH
INTERNSHIP AND A JOB OPPORTUNITY

- ✓ Certificate of Course Completion
- ✓ Assured Internship of 3 Months
- ✓ Job Opportunity with India Shelter

Programme Fee:

₹3999



BFSI SECTOR (INDIA)

The Banking, Financial Services, and Insurance (BFSI) sector is one of India's largest, strongest, and fastest-growing industries, affecting individuals at all stages of life and serving as a gauge of the country's economic health. The BFSI industry is anticipated to experience strong demand and growth because of growing disposable incomes, the push towards digitalization, cutting-edge financial technology like Blockchain, and Cloud services.



PROGRAMME OFFERINGS

DOMAIN KNOWLEDGE



Housing Finance
Products



Housing Finance
Processes



Governing Laws



Legal Terms

LIFE SKILLS



Relationship
Management



Grooming &
Etiquette



Behavioural Skills

PROGRAMME OVERVIEW

Housing Finance is an important pillar of the financial sector. The course promises to provide our learners with rich & quality content, brought to you by industry experts that will equip you with requisite technical, business & entrepreneurial skills. The course consists of different modules starting with Introduction to Housing Finance till the Laws Governing Housing Finance, which extensively covers the study material for your expertise in housing finance. This opportunity provides you with the chance to explore your career path, along with building your base and improving your skill set to achieve your professional goals.

In housing finance is a collaborative effort between Adda247 and India Shelter Housing Finance Corporation, providing learners with the opportunity to begin their career in banking loan officers in just 2 weeks, which helps to build your future career path.

In this certification program, we provide comprehensive domain expertise like Industry overview, home loan, LAP, mortgages, competition, and equip individuals with the necessary skill set in the field of financial services, with a specific focus on housing finance sales. Its objective is to nurture professionals who possess a balanced understanding of the subject matter, along with the practical abilities and attitudes required to excel in the industry.



PROGRAMME HIGHLIGHTS



**Professional Training
With Assured Internship
Opportunity**



**Start Your Career
in 15 Days.**



**Low Investment
and High Return**



**Job opportunity with
India Shelter**



Get Certified



**Stipend and
Performance Based
Incentive During Internship**

LEARNING OBJECTIVES

- 1. Broad Domain Expertise:**
Housing Finance Industry
- 2. Technical Proficiency:**
Housing Finance Products, Legal and
Technical Understanding
- 3. Sales and Relationship
Management:**
Customer Acquisition, Retention and
Development
- 4. Employability Quotient:**
Personality Development and Language
and Communication Training.



CURRICULUM MODULES

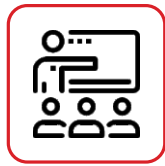
1. Personal and Professional Proficiency (PPP)
2. Language and Communication Skills
3. Introduction to Housing Finance
4. Housing Finance Industry in India
5. Products in Housing Finance
6. Concepts and Math's in Housing Finance
7. Credit Appraisal Models in Housing Finance
8. Technical Terminology in Housing Finance
9. Legal Terminology in Housing Finance
10. Loan Processes in Housing Finance
11. Laws Governing Housing Finance
12. Recovery in Housing Finance



PROGRAMME DELIVERY



**E-Learning
Component**



**Interactive Doubt
Resolving Session**



**Virtual Live
Classroom Sessions**

JOB ROLE OFFERED TO CANDIDATE DURING INTERNSHIP AFTER COURSE COMPLETION

1. Identifying new business prospects through builders, referrals, connectors etc.
2. Executing brand development activities through campaigning activities, participating in fairs and exhibitions
3. Assisting the customer through the entire home loan process, starting from document collection till disbursement
4. Increase customer base by improving business relationships with existing customers.



PROGRAMME DURATION

2

Weeks
Programme

5

Days a Week
Programme

5 Hours

Per Day
Programme

ELIGIBILITY

1. Graduates and 12th pass with minimum 50% marks in XII, Graduation
2. Location- Telangana (Preferably Hyderabad, Warangal & Nalgonda)
3. Max 32 years of age at the time of enrolment
4. Work Experience: 0-3 years
5. Proficient in local language (Telugu)
6. Willing to travel to local areas



LEARNING JOURNEY

Eligibility Check

Registration and Document Upload

Take Online Aptitude and
Psychometric Test

Submit Registration Fee and
Appear for the Interview

Clear Interview with Adda247 and
India Shelter
(At Office Location – Hyderabad)

Complete Fee Submission and
Admission Process

Complete Online Training and
Start Your Internship.



ABOUT RECRUITING PARTNER

India Shelter Finance Corporation Ltd (ISFC) is the new name of the erstwhile Satyaprakash Housing Finance India Limited (SHFIL) which was granted the certificate of Registration by National Housing Bank on 26th October, 1998. Leading provider of house loans, it provides quick and simple house loans up to INR 50 lakhs for middle income people.

India Shelter Finance Corporation seeks to provide finance to middle-class households so they can build new homes or expand and upgrade their existing ones. IndiaShelter has helped over 60,000 families own homes by disbursing over Rs. 4000+ Crores in loans.

Adda247

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www.adda247.com

