COMMERCE (HONS./PG) [CODE -07]

- I. Accounting (A) Financial Accounting (B) Cost Accounting and (C) Management Accounting
- IA. Financial Accounting: Basic concepts, Principles of Accounting – Details of the Steps of preparation of Balance Sheet (Journal, Ledger, Trial Balance, Trading Account, Profit and Loss Account and Balance Sheet) – Their underlying concepts including adjustment and rectification entries – Convention of Accounting: Going Concern Convention, Entity Convention, Money Convention, Period Convention and Dual – Aspect Convention. Accounting Equation. Accounting Doctrines: Objectivity, Disclosure, Consistency, Materiality and Conservatism, Measurement of Periodic Income: Revenue Recognition and the Matching process. Hire Purchase and Purchase by installments. Goodwill and Shares: Concepts, Valuation and Depreciation, Provision and Reserves: Concept and Treatment in Accounts. different types, Partnership Accounts: Admission Retirement and Dissolution. Company Accounts: Issue, forfeiture and Redemption of Shares and Debentures. Capitalization of Reserve. Amalgamation, Reconstruction and Absorption. Holding company (including Chain Holding). Accounting Standards: concept, need and Accounting Standards Formulated in India.
- B. **Cost Accounting**: Process Costing. Standard Costing. Cost-Volume --- Profit Analysis
- C. **Management Accounting:** Ration Analysis and interpretation of Financial Statement. Fund Flow and Cash Flow Analysis. Working Capital Management. Cost of Capital. Budgets: Cash, Sales, Master.
- II. Auditing: Definition, Principles and Procedure. Verification and Valuation Assets and Liabilities. Internal Check, Internal Audit and Internal Control. Divisible Profit Management Audit Cost Audit. Operational Audit Social Audit. Environment Audit. Investigation.
- III. Commercial Mathematics: Simple Compound Interest. Annuity. Percentage. Equation and Progession. Statistics: Its Meaning and use. Measures of Central Tendency. Measures of Dispersions. Index Number. Sampling Methods.

IV. BUSINESS ORGANISATION AND MANAGEMENT:

- 1. Nature, Scope and Objectives of Business Business, Economy and Society Social Responsibilities of Business
- 2. Business Environment: Elements of Environment —need for identifying environmental facilities and constraints Features of business environment in India.

- 3. Functional classification of business industry, trade and commerce.
- 4. Features of different forms of business organizations.
- 5. Public Sector Joint Sector Government Policies and Control performance of public enterprises in India –issue of privatization of public sector.
- 6. Organised Markets: Capital Market, Money Market, Commodity market nature, importance, objectives and functions of these markets.
- 7. Meaning, significance and functions of business management Evolution of management thought different approaches to the study to management.
- 8. Personnel Management: Functions, manpower planning Industrial relations Industrial discipline Worker's participation in management Trade Union and their functions.
- 9. Marketing Management: Basic marketing functions modern concept of marketing marketing mix Product Life cycle Pricing policies and strategies Sales organization and promotion.
- 10. Financial Management: Objectives Sources of finance features of sound capital plan capitalization, capital structure Budget and Budgetary control.

V. RESOURCE STUDIES:

- 1. Man and His Environment-Physical and Non-Physical factors of environment effects of environment on the economic life of man.
- 2. Modern trends in the development of resource and growing consciousness of resource development. Role of Culture in the development of resource.
- 3. Resource Development in India/ West Bengal-man-power, forest, mineral, power, agriculture resource and their role in the economic development of West Bengal.

VI. BUSINESS ECONOMICS:

- 1. THE DEMAND FUNCTION --- Indifference curve analysis- Average and Marginal Revenue.
- 2. PRODUCTION FUNCTION total, average and marginal product the law of diminishing returns to a factor the role of revenue and cost in production.
- 3. Production cost in the short and long run fixed and variable cost break even analysis.
- 4. Price determination under perfect competition Monopoly Monopolistic competition Oligopoly.
- 5. MARGINAL PRODUCTIVITY THEORY ---- Collective bargaining and Wage determination Theory of Rent Theory of Interest Theory of Profit.
- 6. GNP, GDP, National Income concepts. Notion of consumption function, Investment function concepts of IS and LM curves Investment Multiplier.
- 7. THEORY OF COMPARATIVE ADVANTAGE Trade policy Tariffs and Protection The International Financial Environment.